

Message Text

UNCLASSIFIED

PAGE 01 TUNIS 02766 211124Z
ACTION NEA-10

INFO OCT-01 ISO-00 EB-08 /019 W
-----212100Z 041864 /45
R 211105Z APR 77
FM AMEMBASSY TUNIS
TO SECSTATE WASHDC 6496
USDOC WASHDC

UNCLAS TUNIS 2766

E.O.11652: N/A
TAGS: BEXP TS
SUBJ: TSS: ELECTRONIC DATA PROCESSING

REF: TUNIS

1. UNOFFICIAL, BUT CONFIRMED, REPORTS HAVE BEEN RECEIVED THAT THE TUNISIAN CENTRE NATIONALE D'INFORMATIQUE (CNI) HAS DECIDED TO PRUCHASE A CII-HONEYWELL BULL COMPUTER MODEL 66-05. THIS WILL BE LARGEST COMPUTER IN TUNISIA. CII-HB WAS CHOSEN AFTER CONSIDERATION OF BIDS FROM IBM, BURROUGHTS AND CII. BOTH IMB AND BURROUGHTS WERE CONFIDENT OF OBTAINING THE SALE UNTIL THE LAST MINUTE.

2. BURROUGHTS LOCAL MANAGER REPORTS THAT EXTREMELY ATTRACTIVE FINANCING PACKAGE OFFERED BY FRENCH SUPPLIER RESULTED IN CHOICE OF CII. WE HAVE BEEN GIVEN SIMILAR EXPLANATION FOR UNIVERSITY COMPUTER CENTER PURCHASE OF CII. WE WILL CONTINUE TO SEEK DETAILS ON THE TERMS OF FINANCING OFFERED.

3. POTENTIAL CNI ROLE IN FUTURE COMPUTER ACQUISITIONS GAVE THIS TENDER PARTICULAR IMPORTANCE IN SETTING ORIENTATION OF TUNISIAN MARKET FOR COMPUTERS. SUCCESS OF CII IN CAPTURING CNI TENDER WILL REQUIRE US SUPPLIERS OF COMPUTER EQUIPMENT TO REINFORCE THEIR EFFORTS IN TUISIAN MARKET.

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PAGE 02 TUNIS 02766 211124Z

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Apr-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977TUNIS02766
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770139-0318
Format: TEL
From: TUNIS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770431/aaaabauv.tel
Line Count: 55
Litigation Code IDs:
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Litigation History:
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Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 TUNIS 9
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 26-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2731855
Secure: OPEN
Status: NATIVE
Subject: TSS: ELECTRONIC DATA PROCESSING
TAGS: BEXP, TS
To: STATE COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/ae3930a1-c288-dd11-92da-001cc4696bcc
Review Markings:
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